

ATSIRADIMO ISTORIJA



NATŪRALI SĒKMĒ



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WHY TAKE THE TEST?!

Wealth Dynamics gives you clear direction on what path to follow in your job, business and investments:



Get clarity on what advice to take, what to leave, what opportunities to say 'yes' to and 'no' to.



Follow the right role models. Oprah creates wealth very differently from Warren Buffett.



Understand your customers, your family and build world class teams that work in flow. The only test that links your strengths to the cycle of business, learn when your winning formula becomes a losing formula.

ASMENINĖ PATIRTIS

The image displays three overlapping job advertisement screenshots. The leftmost screenshot is from tyba for an 'Inside Sales Representative' position in Barcelona, listing attributes like Sales, Communication, and Negotiation, and a Bachelor's degree. The middle screenshot is from the Daily Muse for a 'Senior Speech Specialist' role, detailing duties such as evaluating ASR and TTS technologies and creating benchmarking reports. The rightmost screenshot is from monster for a 'Sales Executive' position, highlighting a salary of £80,000 and listing requirements like customer-centric attitude and sales experience.

tyba

Inside Sales Representative
Barcelona

Salary Undisclosed Full time Job Position

COMPANIES JOBS RESOURCES CAREER ADVICE FOR EMPLOYERS

Senior Speech Specialist

APPLY NOW

Duties:

- Evaluate Automatic Speech Recognition (ASR) and Text to Speech (TTS) technologies from vendors and make recommendations to business about technology adoption.
- Evaluate highly complex technical and linguistic issues regarding our V Platform and advise the business on strategies for optimally deploying technologies and solutions, including ASR, TTS, and Natural Language Processing and Understanding;
- Gather and analyze technical requirements regarding complex speech functionality to design successful Voice Applications;
- Integrate our ASR/TTS and VoiceXML platform;
- Devise strategies for core engine tuning, including Dictionary Manipulation monitoring the platform's ASR and TTS performance;
- Create and tune Speech Recognition Grammars;
- Tune Speech Applications and write Tuning Reports;
- Advise the Product group on ASR and TTS Feature Development;
- Evaluate our ASR and TTS technology in the market and advise General technology adoption for the Multi-tenant / SaaS platform;
- Drive corporate strategy for ASR and TTS Multi-tenant / SaaS;
- Create benchmarking and trending reports for our Multi-tenant / SaaS Platform. #LJ-TM1

Education Required:

- Master's degree or foreign equivalent in Linguistics or related fields.

Experience Required:

- 3 years progressive experience as Senior Speech Scientist, Application Specialist, Research Engineer or related occupation.

Special Requirements:

Must have prior work experience in the following:

monster

Sales Executive

APPLY NOW

SALES EXECUTIVE

DO YOU WANT TO EARN £80,000 A YEAR AND DRIVE A BRAND NEW CAR?

About the Job

As a Sales Executive you will have:

- A customer-centric attitude
- Passion for the cars you are selling
- Ability to convey enthusiasm and knowledge every time you interact with a customer

As a Sales Executive your passion for delivering 'customer excellence' will mean that you are able to:

- Quickly build rapport
- Understand their individual requirements
- Recommend the best products/services
- You will actively maximise every sales opportunity, overachieve on targets and exceed customer expectations by always acting with integrity, professionalism whilst representing Inchcape and the brand.

What we are looking for in a Sales Executive candidate

We believe that customer service, selling skills and experience can transfer between different industries so we would welcome applications from people both within the car industry but also from Retail, Call Centres, Estate Agencies, Banking and Financial Services.

To be a success in this role, you will have:

- Excellent communication and sales skills
- Experience of delivering incredible service in a customer facing role
- The drive to exceed targets
- Full EU Driving Licence

What's the package?

As a Sales Executive you will receive a guaranteed basic salary, with a realistic OTE of at least £40,000.

Our highest performing Sales Executives earn in excess of £80,000.

You will receive full product training, coaching and support to maximise your earning potential, building a career for life. We also offer great benefits including:

GALUTINĖ VIZIJA



RINKA IR KONKURENTAI



STRUKTŪRA

TEAM MEMBER REGISTRATION - ADD COMPANY NAME
CREATE TEAM PROFILE - INVITE COLLEAGUES



Asta Cepulyte
open to new opportunities
Software - Financial Services

Member since: Processing Lithuania, LHM, LMB, SBR, LHM
Member since: WorldOne Research LTD
Lithuania (see company) (M. Business (University))

Complete your profile Edit Profile 173

Background

Summary

A highly motivated professional, result oriented with around 7 years of leadership experience in financial/market research industries (customer support/able collaboration/analyzing/IT projects). Strong interpersonal analytical skills, great influence and impact achieving common goals.



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JOB AD
(OPTIONAL)



STRUKTŪRA

COMPANY REGISTRATION AND TEAM PROFILE APPROVAL



JOB PERSONALISED ADVERTICEMENT

PARDAVIMŲ VADYBININKAS 
(-É)
Made Master, UAB

CLIENT DEVELOPMENT - TGA 
Euromonitor International



CV REVIEW OR LINKEDIN PROFILE /MATCH ANALYTICS TOOL % + TEAM VOTES = BEST CANDIDATES GET JOB INTERVIEW



LAIKAS KEISTIS

The image shows a LinkedIn job post for 'Public Relations Manager' at Sharecruit. The post includes an invitation from Asta Čepulytė, the founder, and a list of company members: Adomas Baštagalvis (Digital Marketing Manager), Asta Čepulytė (Founder), Dovydas Godelis (Sales & Product Manager), Mantas Zivacevskis, and Martynas. The background of the invitation card features a city skyline.

sharecruit

Join Us!

Sharecruit
Kaivariu st. 300, Vilnius, Lithuania

sharecruit

You were invited by:
Asta Čepulytė
Founder of Sharecruit.

Public Relations Manager

Job offered by: Sharecruit

I WANT THIS JOB or SHARE JOB POST

- About the job
- About the company
- ↳ Our photos

↳ About our people

- Adomas Baštagalvis
Digital Marketing Manager
- Asta Čepulytė
Founder of Sharecruit
- Dovydas Godelis
Sales & Product Manager
- Mantas Zivacevskis
- Martynas

DABARTINĖ KOMANDA



Asta
Founder



Martynas
Developer



Mantas
Developer



Jegor
Developer



Dovydas
Sales
sharecruit



Adomas
Marketing
sharecruit



Pangfua Her
USA, SF



Kristina Vaivadaite
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ANGEL INVESTOR



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